

## POST *DEXTRA* TAX PLANNING

Robert Venables Q.C.<sup>1</sup>

### 1 *Dextra Accessories Ltd and others v Macdonald (Inspector of Taxes)*

#### 1.1 The Facts<sup>2</sup>

In December 1998 six group companies set up and made contributions to an employee benefit trust (the EBT), whose trustee was an offshore trust company. In January 1999 various of the group companies resolved that they wished the trustee to provide for employees the amounts listed in a schedule, which were expressed either as rewards for past performance (this applied to three director-shareholders and the wives and the mother of two of the directors) (the six), or future performance (this applied to all the other employees). The directors had no right to remuneration in advance; remuneration had always been made in arrears depending on company results. The trustee was requested to have regard to the wishes of beneficiaries in relation to investment and disposition of the funds; the beneficiaries were informed that the trustee had a duty to invest with a long term perspective rather than for short term gains.

In March 1999 the trustee made revocable deeds of appointment creating sub-funds for each of the six. The trustee made loans out their respective sub-funds to the six. In calculating their profits and gains the companies deducted the payments into the EBT.

The Revenue formed the view that those payments were not deductible, or, alternatively, that the sub-funds or the loans made to the six from the EBT out of

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<sup>2</sup> Taken from the head note in the Special Commissioners' Decision, as reported at [2002] STC (SCD) 413.

the funds allocated to their respective sub-trusts were emoluments or earnings or benefits in kind. The companies and the six appealed.

## 1.2 The Finance Act 1989 Section 43 Point in "Potential Emoluments"

### 1.2.1 The Statute

Finance Act 1989 section 43 as amended in December 1989 provided:

"(1) Subsection (2) below applies where-

- (a) a calculation is made of profits or gains which are to be charged under Schedule D and are for a period of account ending after 5th April 1989,
- (b) relevant emoluments would (apart from that subsection) be deducted in making the calculation, and
- (c) the emoluments are not paid before the end of the period of nine months beginning with the end of that period of account.

(2) The emoluments-

- (a) shall not be deducted in making the calculation mentioned in subsection (1)(a) above, but
- (b) shall be deducted in calculating profits or gains which are to be charged under Schedule D and are for the period of account in which the emoluments are paid.

...

(10) For the purposes of this section "relevant emoluments" are emoluments for a period after 5th April 1989 allocated either-

- (a) in respect of particular offices or employments (or both), or
- (b) generally in respect of offices or employments (or both).

(11) This section applies in relation to potential emoluments as it applies in relation to relevant emoluments, and for this purpose-

- (a) potential emoluments are amounts or benefits reserved in the accounts of an employer, or held by an intermediary, with a view to their becoming relevant emoluments;
  - (b) potential emoluments are paid when they become relevant emoluments which are paid.
- (12) In deciding for the purposes of this section whether emoluments are paid at any time after 5th April 1989, section 202B of the Taxes Act 1988 (time when emoluments are treated as received) shall apply as it applies for the purposes of section 202A(1)(a) of that Act, but reading “paid” for “received” throughout.’”

### 1.2.2 The Dispute

Hence, the crucial point was whether each employer’s contribution to the EBT could be said to be “amounts ... held by an intermediary, with a view to their becoming” “emoluments ... allocated either (a) in respect of particular offices or employments (or both), or (b) generally in respect of offices or employments (or both)”.

It seems to have been conceded by the taxpayer that the trustees of the EBT were intermediaries. Hence, the question was whether, the moment they had received a contribution from an employer, they were holding it “with a view to” its becoming “allocated” emoluments.<sup>3</sup>

### 1.3 The Revenue’s Contentions

The Revenue contended before the Special Commissioners:

- (i) that the contributions by the companies to the EBT were ‘potential emoluments’ within s 43(11)(a) of the Finance Act 1989, which provided that potential emoluments were amounts or benefits reserved in the accounts of an employer, or held by an intermediary, with a view to their becoming relevant emoluments, and under that section their deduction was prevented until the employee was taxed on the fund as an emolument;
- (ii) that the allocations to sub-funds were benefits in kind taxable under s 154(1)(b) of the Income and Corporation Taxes Act 1988;

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<sup>3</sup> There appears to have been no argument on the meaning of “allocated”. See below at 1.5.3 for my comments on Lord Hoffmann’s view.

- (iii) that the sub-funds were to be treated as the property of the beneficiaries in that the money contributed by the companies to the EBT trustee and allocated by the trustee to the respective sub-funds was at the absolute disposal of the six as the trustee would always do what they required; and
- (iv) that the EBT was a highly artificial tax avoidance scheme whose whole point, understood commercially, was to allocate bonuses to the recipients while trying to avoid the Sch E charge on emoluments.

#### 1.4 The Special Commissioners' Decision<sup>4</sup>

As to (i): The words 'with a view to their becoming relevant emoluments' in s 43(11) of the 1989 Act were to be read as meaning that for the subsection to apply the contributing company's purpose in making payments to the trustee, the intermediary, had to be that the funds should be used to provide emoluments. In the instant case the companies had no such purpose. The funds were to be used as provided by the EBT, one of the possible results of which was that they would become emoluments. There were many other possible results, in particular, as had actually happened, that loans were made, which were not emoluments. It could not therefore be said that the contributing company had a view that the payments would become emoluments. Section 43 was therefore irrelevant.

As to (ii): Allocation to a sub-fund was not a benefit in kind taxable under the general provisions for taxing benefits in s 154 of the 1988 Act<sup>5</sup> since that section dealt with actual benefits and not potential benefits or the possibility of benefit (with the exception of sick pay).

As to (iii): A finding that the money contributed to the group to the EBT trustee and allocated by the trustee to the respective trust sub-funds of the six was at their absolute disposal because the trustee would always do what they required was not justified on the facts. The six were not free to do whatever they liked with the sub-funds which were held on the trusts applicable to them, and the loans were genuinely loans and not disguised distributions. It was material that the trustee had imposed some restraints on the type of investments in which allocated funds could be invested and that the trustee was not prepared to advance by way of loan the whole of an allocated fund. It was hardly surprising in the context of a trust

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<sup>4</sup> [2002] STC (SCD) 413

<sup>5</sup> See now Income Tax (Earnings and Pensions) Act 2003 Part 3 Chapter 8, especially section 203.

established for the benefit of employees that the trustee was likely to comply with any reasonable request that was for the benefit of the beneficiaries.

As to (iv): A commercial approach should be applied in construing the relevant legislation to determine whether there had been payment of emoluments or earnings and in applying that commercial approach the facts were to be viewed as a whole. That was particularly the case where the six were taking virtually the whole of what would otherwise be their remuneration through the EBT. However, cash in the sub-fund was equivalent to cash in the individual's money-box only if the trustee was, in a commercial sense, inevitably compelled to comply with the individual's wishes which it had been found was not the case.

The taxpayers' appeals were therefore allowed.

## 1.5 The House of Lords' Decision

### 1.5.1 The Issue

Only the section 43 point was argued in the House of Lords.

### 1.5.2 The Fundamental Misconception

Lord Hoffmann gave a decision with which the other members of the House of Lords agreed.

He showed right from the start that he laboured under a fundamental misconception:

[3] Section 37 of the Finance Act 1989 (the 1989 Act), which inserted new ss 202A and 202B into the Income and Corporation Taxes Act 1988, changed the basis of Sch E assessment from the year in which emoluments were earned to the year in which they were paid. This gave rise to the possibility of a delay in payment causing a substantial timing disparity between the year in which the emoluments were deductible by the employer and the year in which they were taxable in the hands of the employee. Particularly in a case in which employer and employee were closely associated, for example, as a company and its directors, the tax liability of the company could be reduced without creating an immediate personal liability on the part of the directors."

[4] Section 43 of the 1989 Act was intended to deal with this situation."

Even before section 37 Finance Act 1989 was enacted, an employer could obtain a tax deduction for e.g. a contribution to an employee trust years before any employee was taxed as a result (if at all).

### 1.5.3 “Allocated”

There appears to have been no argument on the meaning of “allocated”. Lord Hoffmann said in the House of Lords at paragraph [6] “‘Allocated’ presumably means allocated in drawing up the accounts, as sums for which a liability to pay emoluments is regarded on accounting principles as having accrued.” Yet this does not stack up. As stated above, at 1.2.2, the issue was as to the meaning of “amounts ... held by an intermediary, with a view to their becoming” “emoluments ... allocated either (a) in respect of particular offices or employments (or both), or (b) generally in respect of offices or employments (or both)”. If one thinks through what Lord Hoffmann was saying, the issue would thus be whether the contributions to the EBT were “amounts ... held by an intermediary, with a view to their becoming” “emoluments ... allocated [in drawing up the accounts of the employer as sums for which a liability to pay emoluments is regarded on accounting principles as having accrued]” etc. Yet the accounts of the employer would not initially have made any such allocation and, even if the sums paid were eventually transmogrified into emoluments, that would not have caused the accounts of the employer to be re-written. Therefore on Lord Hoffmann’s own view, it is impossible to see how the contributions could be of potential emoluments.

### 1.5.4 The Lords’ Test

The Special Commissioners had taken the view that to qualify as potential emoluments, funds must be held with the sole purpose of paying them as emoluments.

Neuberger J had thought that they must be held with the principal or dominant intention of paying emoluments.

The Court of Appeal decided that funds were held with a view to becoming relevant emoluments if they were **held on terms which allowed a realistic possibility that they would become relevant emoluments.**

Lord Hoffmann agreed. He gave a most unusual reason, at paragraph [18]:

“In the ordinary use of language, the whole of the funds were potential emoluments. They could be used to pay emoluments. It is true that, as Charles J pointed out, ‘potential emoluments’ is a defined expression and a

definition may give the words a meaning different from their ordinary meaning. But that does not mean that the choice of words adopted by Parliament must be wholly ignored. If the terms of the definition are ambiguous, the choice of the term to be defined may throw some light on what they mean.”

This is complete novel reasoning in a taxing statute. If a phrase is exhaustively defined, one normally forgets its usual meaning.

He gave a further reason:

“[19] As the Court of Appeal noted, the words ‘with a view to their becoming relevant emoluments’ apply both to the purpose for which amounts are held by an intermediary and also to the purpose for which they are ‘reserved in the account of an employer’. The words must have a similar meaning in both contexts. What, therefore, are potential emoluments reserved in the account which are properly deductible in computing the profits of the employer (sub-s (1)(b)) but are not already relevant emoluments? Mr Thornhill QC, who appeared for the taxpayers, said that relevant emoluments were contractually or constructively payable, whereas a reserve should properly be made for potential emoluments because they are payable only upon the occurrence of a contingency; for example, a bonus payable if a certain profit is achieved. It seems to me, however, that if that is a correct description of potential emoluments for which a reserve has been made, it would be equally true to say that amounts held by an intermediary were for the payment of emoluments upon a contingency, namely the exercise of a discretion by the trustees. In both cases, the sums in question may or may not be used to pay emoluments but there is at least a realistic possibility that they will be.”

Is not the answer to Lord Hoffmann’s question that “amounts ... reserved in the accounts of an employer with a view to their becoming relevant emoluments” refers to a much simpler situation, namely that where at the end of an accounting period the employer has specified an amount it intends to pay by way of emoluments for the accounting period some time after the end of the accounting period but is at that point under no legal obligation to pay such amount? If that is right, as I believe it is, then the intention of the employer is absolutely vital. Which is why in the parallel case of funds held by the trustees of an EBT, intention should also be vital. And it is only in the case where trustees lawfully

can and must apply the funds so as to convert them into relevant emoluments that they are potential emoluments.

Let us consider the meaning of “with a view to” as a matter of plain English. Suppose I withdraw £10,000 from a branch of my bank in a seedy area in order to buy a picture from an antique dealer there who distrusts banks and will not take payment otherwise than in cash. Unbeknown to me, the painting had been stolen, the dealer is a “fence” and he is unable to make our appointment because he is under arrest for receiving stolen property and the picture has been restored to its true owner. While waiting for him outside his premises I am mugged and robbed of the £10,000. I was a complete fool and did not realise that if I went to an area like that with a substantial amount of cash there was a realistic possibility that I would be mugged.

Now it seems to me that, as a matter of plain English, I went to the dealers with a view to buying the picture, even though there was no possibility, realistic or otherwise, of my so doing. Equally, I did not go there with a view to being mugged, even though there was a realistic possibility of my being mugged. As a matter of plain English, the decision of the House of Lords seems complete unsustainable.

In a democracy, the law should be capable of being known by all. It is highly undesirable that the judiciary should interpret statutes so in ways no man of intelligence, learned in the law, and a native speaker of the English language, would ever do in a thousand years.

## **2 The Current Relevance of *Dextra***

### **2.1 The Four (Main) versions of Finance Act 1989 Section 43**

#### **2.1.1 Original Version**

This was the version on which *Dextra* was decided.

Relevant Parts from Tolley’s Yellow Book 2002/03:

“(1) Subsection (2) below applies where-

- (a) a calculation is made of profits or gains which are to be charged under Schedule D and are for a period of account ending after 5th April 1989,



- (b) relevant emoluments would (apart from that subsection) be deducted in making the calculation, and
  - (c) the emoluments are not paid before the end of the period of nine months beginning with the end of that period of account.
- (2) The emoluments-
  - (a) shall not be deducted in making the calculation mentioned in subsection (1)(a) above, but
  - (b) shall be deducted in calculating profits or gains which are to be charged under Schedule D and are for the period of account in which the emoluments are paid.
- (10) For the purposes of this section "relevant emoluments" are emoluments for a period after 5th April 1989 allocated either-
  - (a) in respect of particular offices or employments (or both), or
  - (b) generally in respect of offices or employments (or both).
- (11) This section applies in relation to potential emoluments as it applies in relation to relevant emoluments, and for this purpose-
  - (a) potential emoluments are amounts or benefits reserved in the accounts of an employer, or held by an intermediary, with a view to their becoming relevant emoluments;
  - (b) potential emoluments are paid when they become relevant emoluments which are paid.
- (12) In deciding for the purposes of this section whether emoluments are paid at any time after 5th April 1989, section 202B of the Taxes Act 1988 (time when emoluments are treated as received) shall apply as it applies for the purposes of section 202A(1)(a) of that Act, but reading "paid" for "received" throughout.'

If a contribution was made in say, 2001, and section 43 operated to deny deductibility in the accounting period in which it would otherwise have been

deductible, it is in my view still this version of section 43 which determines if and when a deduction is available. See section 43(2)(b).

### 2.1.2 “Intermediate” Version

Version as amended by Finance Act 2003 Schedule 24 paragraph 11(3). Section 43(11) then read:

- “(11) This section applies in relation to potential emoluments as it applies in relation to relevant emoluments, and for this purpose-
  - (a) potential emoluments are amounts reserved in the accounts of an employer, with a view to their becoming relevant emoluments;
  - (b) potential emoluments are paid when they become relevant emoluments which are paid.”

The amendments to section 43 were made in relation to any time before the coming into force of Income Tax (Earnings and Pensions) Act 2003: Schedule 24 paragraph 11(3) and (2).

Income tax (Earnings and Pensions) Act 2003 section 723 provides:

- “723 Commencement and transitional provisions and savings
  - “(1) This Act comes into force on 6th April 2003 and has effect-
    - (a) for the purposes of income tax, for the tax year 2003-04 and subsequent tax years, and
    - (b) for the purposes of corporation tax, for accounting periods ending after 5th April 2003.
  - (2) Subsection (1) is subject to Schedule 7, which contains transitional provisions and savings.”

Nothing in Schedule 7 would appear to be relevant. But see paragraph 91:

- “91(1) This paragraph applies in relation to corporation tax charged by reference to an accounting period which begins before and ends on or after 6th April 2003.

- (2) In its application for the purposes of corporation tax, any provision of this Schedule is to be read as if-
  - (a) any reference to the tax year 2003-04 were a reference to that accounting period, and
  - (b) any reference to 6th April 2003 were a reference to the first day of that accounting period.”

Hence, *Dextra* was no longer in point if the employer actually made a contribution to an EBT in the relevant accounting period (as opposed to reserving sums in its accounts).

Why was section 43 thus emasculated? Because Finance Act 2003 Schedule 24 came into effect “in relation to deductions that would (but for this Schedule) be allowed for a period ending on or after 27<sup>th</sup> November 2002<sup>6</sup> in respect of employee benefit contributions made on or after that date”: see paragraph 11(1). And Schedule 24 had introduced new restrictions on deductions which were thought, rightly or wrongly,<sup>7</sup> to enable the scope of section 43 to be restricted.

### 2.1.3 Income Tax (Earnings and Pensions) Act 2003 First Version

#### “43 Schedule D: computation

- (1) In calculating profits or gains of a trade to be charged under Schedule D for a period of account, no deduction is allowed for an amount charged in the accounts in respect of employees' remuneration, unless the remuneration is paid before the end of the period of 9 months immediately following the end of the period of account.
- (2) For the purposes of subsection (1) above an amount charged in the accounts in respect of employees' remuneration includes an amount (a) for which provision is made in the accounts, or (b) which is held by an intermediary with a view to its becoming employees' remuneration.
- (3) Subsection (1) above applies whether the amount is in respect of particular employments or in respect of employments generally.

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<sup>6</sup> the date of the autumn pre-Budget Statement

<sup>7</sup> In my view, wrongly.

- (4) If the remuneration is paid after the end of the period of 9 months mentioned in subsection (1) above, any deduction allowed in respect of it is allowed for the period of account in which it is paid and not for any other period of account.

...

- (6) For the purposes of this section, remuneration is paid when it—
- (a) is treated as received by an employee for the purposes of the Income Tax (Earnings and Pensions) Act 2003 by section 18, 19, 31 or 32 of that Act (receipt of money and non-money earnings), or
- (b) would be so treated if it were not exempt income.

- (7) In this section—

“employee” includes an office-holder and “employment” correspondingly includes an office, and

“remuneration” means an amount which is or is treated as earnings for the purposes of the Income Tax (Earnings and Pensions) Act 2003.”

#### 2.1.4 Current Version (Post Finance No 2 Act 2005)

“43 Schedule D: computation

- (1) In calculating [profits or gains to be charged under Schedule D] for a period of account, no deduction is allowed for an amount charged in the accounts in respect of employees’ remuneration, unless the remuneration is paid before the end of the period of 9 months immediately following the end of the period of account.
- (2) For the purposes of subsection (1) above an amount charged in the accounts in respect of employees’ remuneration includes an amount [for which provision is made in the accounts] with a view to its becoming employees’ remuneration.

...”

The amendment to section 43(2) was made by Finance Act 2003 Schedule 10(1) with effect for deductions that would (but for that Schedule) be allowed in respect of employee benefit contributions made after 26<sup>th</sup> November 2002.

Thus, the Income Tax (Earnings and Pensions) Act 2003 first version never took effect as regards income tax and has effect as regards corporation tax at the very most for an accounting period straddling 5th / 6th April 2003 and in respect of contributions made before 27th November 2002.

### 2.1.5 General Comment on Which Version Applies

One must first ask when the relevant deduction would fall to be and when the relevant contribution was made. See Finance Act 2003 Schedule 24 paragraph 11(1).

In determining whether the pre Income Tax (Earnings and Pensions) Act 2003 versions or the post Income Tax (Earnings and Pensions) Act 2003 versions apply, one must have regard to when Income Tax (Earnings and Pensions) Act 2003 came into force. There are different rules for income tax than for corporation tax. There are again different rules depending on whether the contribution was made before 27th November 2002.

If the deduction would have been allowed in a given period, but has been disallowed by section 43, one must apply that version of section 43 to determine whether it will be allowed in a future period.

### 2.2 Obtaining a Deduction Where Deduction Denied for a Contribution made Prior to 27th November 2002

The “original” version of section 43 will normally be in point.

Hence, one has regard to section 43(2)(b). The emoluments

“(b) shall be deducted in calculating profits or gains which are to be charged under Schedule D and are for the period of account in which the emoluments are paid.”

The Revenue Press Release post the House of Lords’ decision states:

“What are emoluments?

HMRC accept that the term “emoluments” for the purposes of section 43 is wider than just taxable emoluments. It includes money and other benefits

*convertible into money, even if there is no tax charge at that time the payments are made by the trustees, for example as a result of a statutory exemption.*

A loan to a beneficiary is not an emolument. It is simply an investment made by the EBT. At some point the loan will have to be repaid and the money will then be available to the trustee to disburse in line with the terms of the trust (which is likely to be in the form of emoluments)."

The key to tax planning is the italicised words. If one can ensure that the employee receives an emolument out of the EBT, then the employer gets the deduction, even if the employee is not taxed on it. This requires a very careful consideration of the tax code. What one needs is a statutory exemption which says that an emolument is not chargeable to tax – not that something is deemed not to be an emolument.

What of the benefit in kind charges?

Compare Income and Corporation Taxes Act 1988 section 154(1):

"Subject to section 163, where in any year a person is employed in [employment to which this Chapter applies and-

- (a) by reason of his employment there is provided for him, or for others being members of his family or household, any benefit to which this section applies; and
- (b) the cost of providing the benefit is not (apart from this section) chargeable to tax as his income,

there is to be treated as emoluments of the employment, and accordingly chargeable to income tax under Schedule E, an amount equal to whatever is the cash equivalent of the benefit."

with Income Tax (Earnings and Pensions) Act 2003 section 203:

"203 Cash equivalent of benefit treated as earnings

- (1) The cash equivalent of an employment-related benefit is to be treated as earnings from the employment for the tax year in which it is provided."

And see section 62:

“62 Earnings

- (1) This section explains what is meant by “earnings” in the employment income Parts.
- (2) In those Parts “earnings”, in relation to an employment, means-
  - (a) any salary, wages or fee,
  - (b) any gratuity or other profit or incidental benefit of any kind obtained by the employee if it is money or money’s worth, or
  - (c) anything else that constitutes an emolument of the employment.
- (3) For the purposes of subsection (2) “money’s worth” means something that is-
  - (a) of direct monetary value to the employee, or
  - (b) capable of being converted into money or something of direct monetary value to the employee.
- (4) Subsection (1) does not affect the operation of statutory provisions that provide for amounts to be treated as earnings (and see section 721(7)).”

2.3 Obtaining a deduction where deduction denied for a contribution made today

Section 43 still uses the phrase “with a view to its becoming”. The House of Lords’ decision very likely is highly relevant even today, despite the Revenue’s press release:

“The decision ... does not apply to contributions made on or after 27/11/2002, which would otherwise be deductible for periods ending on or after that date. Relief for these is governed by Schedule 24 Finance Act 2003.”

The only place in section 43 where the phrase is used is section 43(2), which refers to a “provision” being made in the accounts. One can therefore get round section 42 by ensuring that there is no provision in the accounts e.g. by making an actual payment to the EBT in the accounting period in question.

One still has to overcome section 43(1). When is an amount “charged in the accounts in respect of employees’ remuneration”?

If an employer is caught by section 43, when will it obtain the deduction? In the accounting period in which the “remuneration” is paid.

Both these questions involve asking “What is “remuneration”?” The answer is: “That which is treated as earnings for the purposes of the Income Tax (Earnings and Pensions) Act 2003.” Consider again, in this context, section 203 of the Act:

“203 Cash equivalent of benefit treated as earnings

- (1) The cash equivalent of an employment-related benefit is to be treated as earnings from the employment for the tax year in which it is provided.”

### **3 What *Dextra* did not decide**

The Revenue conceded in *Dextra* that on ordinary accounting principles the contributions made were deductible in computing the profits of the taxpayer companies in the year ended 31 December 1998.

Avoiding Finance Act 1989 section 43 (as well as Finance Act 2003 Schedule 24) is no use unless contributions to an EBT would be deductible quite apart from those provisions.

Points to watch are:

- (a) is the payment made for the benefit of the trade of the payer? Watch in particular EBTs for the benefit of all the company’s in a group. If a holding company makes a payment to an EBT established for employees of its trading subsidiaries, can the holding company obtain a deduction for expenses of management?
- (b) is the payment made wholly and exclusively for the benefit of the trade of the company rather than being a disguised distribution of profits – or



worse e.g. illegal financial assistance for the acquisition of the shares in a company.

#### **4 The Revenue's Press Release and Inheritance Tax**

##### **4.1 Extract from Press Release**

“Implications for Inheritance Tax (IHT)

Where the company making the contributions to an EBT is a close company, the outcome of this litigation is likely to have implications for IHT.

The effect of section 13 Inheritance Tax Act 1984 (IHTA) is that an IHT charge under section 94 IHTA on transfers of capital by a close company will arise where:

a close company transfers capital to an EBT which satisfies s86IHTA; the participators in that company are not excluded from benefit under the EBT, and the contributions are not allowable in terms of section 12 IHTA in computing its profits for CT purposes.

In these circumstances the transfers of capital by the company will be transfers of value for IHT purposes.

In terms of section 94 IHTA, HMRC then look through the close company and apportion the transfer of value between the participators "according to their respective rights and interests in the company immediately before the transfer". Any IHT charge therefore falls on the participators as individuals and will be at the current lifetime tax rate of 20% rising to 40% in the event that the participant dies within 3 years of the transfer (section 7 IHTA).”

##### **4.2 Extracts from Inheritance Tax Act 1984**

#### **12 Dispositions allowable for income tax or conferring retirement benefits**

- (1) A disposition made by any person is not a transfer of value if it is allowable in computing that person's profits or gains for the purposes of income tax or corporation tax or would be so

allowable if those profits or gains were sufficient and fell to be so computed.

- (2) Without prejudice to subsection (1) above, a disposition made by any person is not a transfer of value if—
    - (a) it is a contribution to a retirement benefits scheme which is approved by the Board for the purposes of Chapter I of Part XIV of the Taxes Act 1988 (occupational pension schemes) and provides benefits in respect of service which is or includes service as an employee (as defined in that Chapter) of that person; or
    - (b) it is made so as to provide—
      - (i) benefits on or after retirement for a person not connected with him who is or has been in his employ, or
      - (ii) benefits on or after the death of such a person for his widow or dependants,and does not result in the recipient receiving benefits which, having regard to their form and amount, are greater than what could be provided under a scheme approved as aforesaid; or
  - (c) it is a contribution under approved personal pension arrangements within the meaning of Chapter IV of Part XIV of the Taxes Act 1988 entered into by an employee of the person making the disposition.
- (3) Where a person makes dispositions of the kinds described in more than one paragraph of subsection (2) above in respect of service by the same person, they shall be regarded as satisfying the conditions of that subsection only to the extent to which the benefits they provide do not exceed what could be provided by a disposition of the kind described in any one of those paragraphs.
  - (4) For the purposes of subsection (2)(b) above, the right to occupy a dwelling rent-free or at a rent less than might be expected to be obtained in a transaction at arm's length between persons not connected with each other shall be regarded as equivalent to a

pension at a rate equal to the rent or additional rent that might be expected to be obtained in such a transaction.

- (5) Where a disposition satisfies the conditions of the preceding provisions of this section to a limited extent only, so much of it as satisfies them and so much of it as does not satisfy them shall be treated as separate dispositions.

### **13 Dispositions by close companies for benefit of employees**

- (1) A disposition of property made to trustees by a close company whereby the property is to be held on trusts of the description specified in section 86(1) below is not a transfer of value if the persons for whose benefit the trusts permit the property to be applied include all or most of either—
  - (a) the persons employed by or holding office with the company, or
  - (b) the persons employed by or holding office with the company or any one or more subsidiaries of the company.
- (2) Subsection (1) above shall not apply if the trusts permit any of the property to be applied at any time (whether during any such period as is referred to in section 86(1) below or later) for the benefit of—
  - (a) a person who is a participator in the company making the disposition, or
  - (b) any other person who is a participator in any close company that has made a disposition whereby property became comprised in the same settlement, being a disposition which but for this section would have been a transfer of value, or
  - (c) any other person who has been a participator in any such company as is mentioned in paragraph (a) or (b) above at any time after, or during the ten years before, the disposition made by that company, or
  - (d) any person who is connected with any person within paragraph (a), (b) or (c) above.

(3) The participators in a company who are referred to in subsection (2) above do not include any participator who—

- (a) is not beneficially entitled to, or to rights entitling him to acquire, 5 per cent or more of, or of any class of the shares comprised in, its issued share capital, and
- (b) on a winding-up of the company would not be entitled to 5 per cent or more of its assets.

(4) In determining whether the trusts permit property to be applied as mentioned in subsection (2) above, no account shall be taken—

- (a) of any power to make a payment which is the income of any person for any of the purposes of income tax, or would be the income for any of those purposes of a person not resident in the United Kingdom if he were so resident, or
- (b) if the trusts are those of a profit sharing scheme approved under Schedule 9 to the Taxes Act 1988, of any power to appropriate shares in pursuance of the scheme, or
- (c) if the trusts are those of a share incentive plan approved under Schedule 2 to the Income Tax (Earnings and Pensions) Act 2003, of any power to appropriate shares to, or acquire shares on behalf of, individuals under the plan.

(5) In this section—

“close company” and “participator” have the same meanings as in Part IV of this Act;

“ordinary shares” means shares which carry either—

- (a) a right to dividends not restricted to dividends at a fixed rate, or
- (b) a right to conversion into shares carrying such a right as is mentioned in paragraph (a) above;

“subsidiary” has the meaning given by section 736 of the Companies Act 1985;

and references in subsections (2) and (3) above to a participator in a company shall, in the case of a company which is not a close company, be construed as references to a person who would be a participator in the company if it were a close company.

## **10 Dispositions not intended to confer gratuitous benefit**

- (1) A disposition is not a transfer of value if it is shown that it was not intended, and was not made in a transaction intended, to confer any gratuitous benefit on any person and either—
  - (a) that it was made in a transaction at arm's length between persons not connected with each other, or
  - (b) that it was such as might be expected to be made in a transaction at arm's length between persons not connected with each other.
- (2) Subsection (1) above shall not apply to a sale of unquoted shares or unquoted debentures unless it is shown that the sale was at a price freely negotiated at the time of the sale or at a price such as might be expected to have been freely negotiated at the time of the sale.
- (3) In this section—

“disposition” includes anything treated as a disposition by virtue of section 3(3) above;

“transaction” includes a series of transactions and any associated operations

### **4.3 Is the Revenue correct?**

The Revenue's view is Draconian. If correct, it would mean that there was a potential charge to inheritance tax, of up to 40%, on amounts paid by an employer which were caught by Finance Act 1989 section 43, even though the apparent effect of section 43 was only to postpone deductibility. If there is such an inheritance tax charge, there is no provision for it to be unravelled as and when the close company does obtain a deduction. The Courts would therefore in my view be most unsympathetic to the Revenue's position.

There are two main arguments against the Revenue's views. The first is that "allowable" in section 12(1) means "potentially allowable".

The second is that there is no transfer of value by virtue of section 10, as there was no intention to confer a "gratuitous benefit". The fact that some beneficiary might receive something for nothing does not mean that the benefit which the company confers (through the trustees) is, from the company's point of view gratuitous. Suppose A sells his business to B in consideration of an annuity payable to himself during his life and thereafter to his widow, C, during her life. The benefit C receives is one for which she gives no consideration. Yet from A's point of view it is not gratuitously conferred. He has received full consideration. Is the position any different where a company confers a benefit, whether on an employee or on his family, which is not contractually due but where the company is motivated purely by selfish motives? That to my mind is not a gratuitous benefit. And it makes no difference whether it is conferred directly on the employee who has in a sense earned it or on his family.

## APPENDIX

### Revenue Press Release post House of Lords Decision

#### *Macdonald (HMIT) v Dextra Accessories Ltd & others*

1. In a unanimous verdict, the House of Lords have upheld the decision of the Court of Appeal in favour of the Inland Revenue in the case of *Macdonald (HMIT) v Dextra Accessories Ltd & Others*.

What were the facts?

Dextra Accessories Ltd and 5 other group companies made contributions to an Employee Benefit Trust (EBT), set up by the holding company of the group. They deducted these contributions in computing their taxable profits for the accounting period in which the contributions were made.

The trust deed gave the trustee wide discretion to pay money and other benefits to beneficiaries and a power to lend them money. The potential beneficiaries of the trust included past, present and future employees and officers of the participating companies in the Dextra group, and their close relatives and dependants.

The trustee did not make payments of emoluments out of the funds in the EBT during the periods concerned, instead the trustee made loans to various individuals who were beneficiaries under the terms of the EBT.

What was the point at issue?

The question was whether the companies' contributions to the EBT were "potential emoluments" within the meaning of section 43(11)(a) Finance Act 1989, being amounts "held by an intermediary, with a view to their becoming relevant emoluments".

What was the decision?

The House of Lords held that the contributions by the companies to the EBT were potential emoluments within section 43(11)(a) as there was a "realistic possibility" that the trustee would use the trust funds to pay emoluments. The Court of Appeal, agreeing with the High Court, had said that it was "rightly accepted" that the trustee was an intermediary. "With a view to" did not mean the sole purpose (as the Special Commissioners had held) or the principal or dominant purpose (as the High Court had held).

This meant that the companies' deductions were restricted. The companies could only have a deduction up to the amount of emoluments paid by the trustee within nine months of the end of the period of account for which the deduction would otherwise be due. Relief for the amount disallowed will be given in later periods of account in which emoluments are paid.

Is the case of wider interest?

The case is of wider importance as contributions to EBTs have been a feature of a number of marketed tax avoidance schemes. The treatment set out below sets out the HMRC view of when relief is available, in light of this decision, for contributions to EBTs before the introduction of Schedule 24 Finance Act 2003.

What EBTs will be affected?

The decision applies to all EBTs where there is a "realistic possibility" under the terms of the trust deed that funds will be used to pay emoluments, however wide the discretion given to the trustees.

It does not apply to contributions made on or after 27/11/2002, which would otherwise be deductible for periods ending on or after that date. Relief for these is governed by Schedule 24 Finance Act 2003.

What are emoluments?

HMRC accept that the term "emoluments" for the purposes of section 43 is wider than just taxable emoluments. It includes money and other benefits convertible into money, even if there is no tax charge at that time the payments are made by the trustees, for example as a result of a statutory exemption.

A loan to a beneficiary is not an emolument. It is simply an investment made by the EBT. At some point the loan will have to be repaid and the money will then be available to the trustee to disburse in line with the terms of the trust (which is likely to be in the form of emoluments).

In his judgement Lord Hoffman accepted that this interpretation could lead to some employers never obtaining relief. He went on to agree with the comments of Jonathan Parker LJ in the Court of Appeal, saying that "it is the result of an arrangement into which the taxpayers have chosen to enter."

What will HMRC be doing?

The Anti-Avoidance Group has set up a team to project manage these other cases to ensure that the tax outstanding is collected systematically and consistently.



In appropriate cases, HMRC will be issuing closure notices in cases under enquiry, disallowing contributions where emoluments have not been paid.

Updated Guidance:

HMRC will be reviewing the guidance in the Business Income Manual on EBTs and other areas affected by section 43 Finance Act 1989. Where appropriate, the guidance will be updated to reflect the decision in this case.

Implications for Inheritance Tax (IHT)

Where the company making the contributions to an EBT is a close company, the outcome of this litigation is likely to have implications for IHT.

The effect of section 13 Inheritance Tax Act 1984 (IHTA) is that an IHT charge under section 94 IHTA on transfers of capital by a close company will arise where:

a close company transfers capital to an EBT which satisfies s86IHTA;

the participators in that company are not excluded from benefit under the EBT, and

the contributions are not allowable in terms of section 12 IHTA in computing its profits for CT purposes.

In these circumstances the transfers of capital by the company will be transfers of value for IHT purposes.

In terms of section 94 IHTA, HMRC then look through the close company and apportion the transfer of value between the participators "according to their respective rights and interests in the company immediately before the transfer". Any IHT charge therefore falls on the participators as individuals and will be at the current lifetime tax rate of 20% rising to 40% in the event that the participator dies within 3 years of the transfer (section 7 IHTA).